

## 1 REGIONAL DISTRICT OF BULKLEY-NECHAKO SUPPLEMENTARY AGENDA

Thursday, January 26, 2017

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# Regional District of Bulkley-Nechako January 26, 2017 SUPPLEMENTARY Board of Directors Memo

To:

Chair Miller and the Board of Directors

From:

Corrine Swenson, Manager of Regional Economic Development

Date:

January 23, 2016

Regarding:

Regional Tradeshow Partnership 2017

The RDBN has participated in the Travel Northern BC partnership to share a four-booth space at the Vancouver Outdoor Adventure Show, for the last five years. For two years before that, the RDBN rented one booth individually.

Travel Northern BC is an informal group including, Tourism Smithers, Tourism Kitimat, Kermodei Tourism (Terrace), Tourism Prince George, Tourism Prince Rupert and Regional District of Kitimat –Stikine. The group promotes tourism opportunities from Prince George to Prince Rupert as a region, not as individual communities.

For more information on the tradeshow please see the attached report from the 2016 partnership. Highlights from the 2016 Outdoor Adventure Show included:

- 19,300 visitors to the show (increase of 2,500 visitors over 2015)
- The space occupied comprises four typical booth spaces and is strategically located for maximum attendance.
- Cedar walls surrounded the booth and displayed photos of outdoor activities that can be experienced in the north.
- Information requests (in order of most least requested) included mountain biking, wildlife, salmon, fishing, camping, historic sites, and backcountry skiing.
- 1350 bags of information and 100 Regional Tourism Guides were distributed.
- Collaboration between the northern partners ensured northern BC and tourism activities are marketed well, all communities are highlighted, and there is an adequate number of people staffing the booth.

Some of the benefits of participating in the Travel Northern BC Partnership include:

- Reduced costs as booth and supply costs are shared equally.
- Enhanced presence within the tradeshow area, four 10'x10' booths instead of one 10'x10' booth. The larger area attracts a higher number of show attendees than the
  single RDBN booth. The booth display includes a log cabin with windows looking out to
  activity scenes with the intent of attracting people to the booth with a unique feature.
- Four booth attendants are available at all times to answer questions and promote the region.

Expense	2016 Budget	2016 Actuals	2017 Budget
Booth Rental and Supplies	1,700	1,168	1,700
Attendee to staff the booth	1,750	1,550	1,750
Total Expenses	\$ 3,450	\$ 2,718	\$ 3,450

The budget for 2017 is \$3,450. This amount is included in the 2017 Regional Economic Development Department draft budget. The costs for 2016 were less than budgeted due to grant funding from Northern BC Tourism (no longer available) and supplies that did not need to be replenished but will need to be purchased in 2017.

The last three years, the RDBN has sponsored the Burns Lake Visitor Information Center (VIC) Manager to represent the region. The opportunity is presented to all VIC's in the region each year, however only Burns Lake has responded. This year, Staff are recommending the Regional Economic Development Assistant attend on behalf of the RDBN. Travel expenses and overtime hours to send Staff are included in the \$1,750 budget, so there would not be a budget implication to sending staff. Sending RDBN Staff this year will allow for Staff's feedback and the collection of more data to help the RDBN confirm the effectiveness of the tradeshow partnership.

Does the Board of Directors wish to continue this partnership in 2017?

#### RECOMMENDATION:

(All/Directors/Majority)

That the RDBN Board of Directors supports the *Travel Northern BC* partnership and attends the 2017 Vancouver Outdoor Adventure Show.

Summary of the Vancouver Outdoor Show





Prepared for the Regional District of Bulkley Nechako

Susan Schienbein General Manager,

Burns Lake & District Chamber of Commerce & Visitor Centre

#### March 2016

The Burns Lake & District Chamber of Commerce was selected by the Regional District of Bulkley Nechako to attend the Vancouver Outdoor Show as part of a cooperative marketing initiative for the second year in a row. We were again very pleased to have the opportunity to share our knowledge of this diverse area. The initiative is a partnership between Tourism Prince George, the Regional District of Bulkley Nechako, Tourism Smithers, Tourism Terrace, Tourism Kitimat, and Tourism Prince Rupert.

The Vancouver Outdoor Show is billed as B.C.'s largest showcase of outdoor gear and adventure travel experiences with a tagline of: *See it! Do it! Live it!* There were over 250 exhibitors at the show and as was the case with Travel Northern BC, many exhibitors utilize several spaces.

The space occupied comprises 4 typical booth spaces and is strategically located close to the Whitewater Demo Pool and the Adventure Theatre. As in previous years, the group arranges for a cedar wall to be built on three sides which forms the bulk of the display. The exterior walls of the display house photos of outdoor activities in several of the communities and this year we extended the size of the Highway 16 Map by placing it on the backside of the booth. The first thing visitors noticed when they entered the hall was the smell of our booth. We had many, many visitors to the

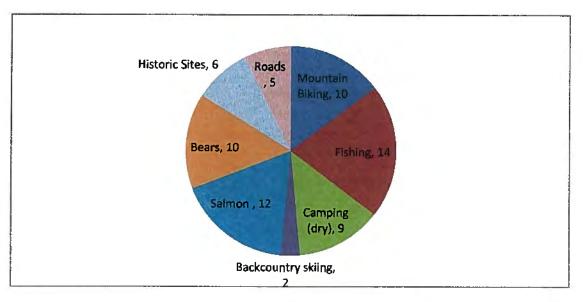
booth who said they were drawn directly to the booth because of the smell. This is obviously a great tactic and one observation we made this year is that more and more exhibitors are using natural products (wood) for their booths. It appears Travel Northern BC has started a trend.

The interior of the space housed one video monitor, a coffee table, and one leather love seat and chair. The love seat and chair were very popular with our visitors who felt quite comfortable sitting, watching the video monitor and chatting with our team. Three free standing brochures held our print collateral and SWAG. As was the case this year, our bags were pre-stuffed with the 2016 Northern BC Visitor Guide and then other publications were added to the bags depending on the particular areas enquired about.



Attendance numbers were up over 2015. This was a bit surprising given that the show this year did not include the Vancouver Bike Show (held the weekend before but still lots of Biking displays and businesses). The weather was lousy during the show and that might explain the increase in attendance – 19,300, up from 16,800 the previous year.

Scheduling was set up to ensure that only a specified number of staff or volunteers were on site at any given time (4 maximum). We did give out over 350 bags of information and specific to the Regional District, we gave out close to 100 RDBN guides. As was the case last year, I tracked on my phone the information that visitors most wanted to talk about and have provided that information here:



Highlights of the weekend were the number of visitors who were aware of the areas comprised of the Regional District of Bulkley Nechako – people had been to one of the communities, were interested in coming back, had nothing but great things to say. We also heard again, same as last year that everyone

wants to head North. For some of them, they are still uncertain of the distance and how this equates to vacation time. This year we had a great map that was on one wall and we spent a lot of time explaining to folks that the drive from Vancouver to Prince George is easily done in one day and then it's time to slow down, stop and visit. As was the case last year, if we had a visitor to the booth who was enquiring about a particular area, we would hand-off to the lead for that area. (Our schedule of staff takes into account the knowledge about a particular area; for example, Gladys Atrill from Tourism Smithers, worked opposite of my shifts as she has



a good understanding of the RDBN and conversely, when she was not there I am fairly knowledgeable about the Smithers area.)

Having only one guide makes it easy to market the whole region without having any "inclination" to favour one are over another. The fold-out activity map was a very useful tool to highlight the Regional District Area with the recreation attributes easily identified. I do believe though, that any communities in the RDBN area that have the capacity should consider a full partner status and consider taking their own marketing material. The team is incredibly professional and there is no trying

to convince visitors that one particular area is better than another – it's a great atmosphere with a great team.

Challenges were minimal – as many of the team members were the same from last year this made things come together and take apart very easily. Being on your feet on a concrete floor for hours is difficult but having a team so that you could take a break overcame that challenge easily. This is an obvious strength of this initiative. The most difficult part of the show is the pack down while everyone else is jockeying for parking spaces. It was a TORRENTIAL rain when we took the show down and we were able to find parking a half block away. Every one of the team was absolutely soaking wet by the

time we loaded all the goods from the show. This year it was slightly more expensive to attend the event as last year booth participants were offered flights on Hawk Air for taxes only. Paying full fair made the costs considerably more. Also, our set up time was at 11 am on Friday which means an early morning flight on Friday with an overnight stay in PG on Thursday.

The benefits to attending these trade shows are familiarity. The more you get to them, the more people know who you are and what you have to offer. The other benefit by having a team approach is that your colleagues in other communities get a more detailed outlook about your area. As was the case last year, we all learn just a bit more about the entire region. We share our experiences which strengthens our relationships and our understanding of the different tourism values from this diverse area.

I would highly recommend that the RDBN consider this opportunity again. Thank you for the opportunity to market our region, it was appreciated.



## Regional District of Bulkley-Nechako SUPPLEMENTARY Board of Directors January 26, 2016

To:

Chair Miller and the Board of Directors

From:

Corrine Swenson, Manager of Regional Economic Development

Date:

January 24, 2016

Regarding:

Destination BC Value of Tourism Study

The Value of Tourism Study is being conducted by the Tourism Working Group and Expedition Management Consulting. The data has been collected from the accommodations and been submitted to Destination BC (DBC). DBC will enter the data into their Value of Tourism Model to estimate visitor volume and expenditures in the region and individual municipalities that meet the minimum requirements.

Destination BC is offering compensation of a maximum \$3,000 to the RDBN for completion of the Value of Tourism Studies. To receive the compensation the RDBN must enter into an agreement with DBC.

#### **RECOMMENDATION:**

(All/Directors/Majority)

That the RDBN Board of Directors authorizes entering into an agreement with Destination BC for compensation towards the Value of Tourism Project.



## REGIONAL DISTRICT OF BULKLEY-NECHAKO SUPPLEMENTARY MEMORANDUM

TO:

Chair Miller and Board of Directors

FROM:

Cheryl Anderson

Manager of Administrative Services

DATE:

January 25, 2017

SUBJECT: Smithers Farmers' Institute - Request for Grant in Aid -

Electoral Area "A" (Smithers Rural)

Attached is a request for Grant in Aid monies from the Smithers Farmers' Institute.

The Institute is seeking \$4,000 grant in aid monies from Electoral Area "A" (Smithers Rural) for costs associated with the Carrots to Cattle 2017 Conference.

Director Fisher has indicated that he is supportive of this application.

#### RECOMMENDATION:

(All/Directors/Majority)

"That the Smithers Farmers' Institute be given \$4,000 grant in aid monies from Electoral Area "A" (Smithers Rural) for costs associated with the Carrots to Cattle 2017 Conference."

From: Sent: To:	Regional District of Bulkley-Nechako <inquiries@rdbn.bc.ca> January-24-17 12:18 PM Cheryl Anderson New submission from "Grant in Aid Application"! 5887b68e14f53-Making Money in Agriculture BUDGET Jan 24-17.pdf</inquiries@rdbn.bc.ca>		
Subject: Attachments:			
	REGIONAL DISTRICT OF BULKLEY-I ELECTORAL AREA GRANT IN AID A		
	ELECTORAL AREA GRANT IN AID A	TECATION	
•		Tailing Address: 1658 Snake Road, Smithers, BC V0J	
Smithers Far	mers' Institute 21	N7	
Email: Contact Person:		mdarcy@uniserve.com Megan D'Arcy, 250-846-9854	
	SUMMARY or which you require assistance: attle 2017 Conference		
Amount Requested:		\$4,000	
application is true an application for assist	nowledge, all of the information that is provided and correct. Furthermore, I hereby certify that this tance is NOT being made on behalf of an individual or business undertaking.	S Vac	
(signature of author Amount Approved: 'Date:		Signature of Electoral Area Director	
APPLICATION Is your organization	PROFILE voluntary and non-profit?:	Yes	

Please describe the services/benefits that your organization provides to the community. Are these services/benefits available to the community from another organization or agency?

The Smithers Farmers' Institute (SFI) has members from all different types of agricultural production. The SFI has hosted the BV Local Food Directory, has a machinery cooperative for it's members, and hosts workshops and other educational opportunites. To my knowledge at least some of these services are unique to our organization.

Describe the geographic area that receives services or benefits from your organization.

Primarily the Bulkley Valley, but the conference is being advertised throughout north and central BC.

Please detail any remuneration paid, or funds otherwise made available to members, officers, etc. of your organization.:

n/a at this point. We have offered \$20 per hr to the member responsible for maintaining the machinery that we own, but we haven't actually done this for several years now.

Please comment on the number of members/volunteers in your organization and how long your organization has been in operation.:

We have around 25 members, were registered in 1922, and have been around since 1909.

#### PROJECT PROPOSAL PROFILE

RDBN Assistance Requested:

special event

Other Assistance Requested:

n/a

Please describe the proposal for which you are requesting assistance. If you are applying for an exemption from fees and/or charges or other consideration, please provide details or your request here. Attach additional information if required:

We are hosting a conference called Carrots to Cattle 2017: Making Money in Agriculture. We have the details on our website: www.smithersfarmersinstitute.com. There will be a gala on the Friday, and the conference on the Saturday. There will be a Tradeshow both days.

Describe how this proposal will benefit the community:

It is intended to be an opportunity for producers throughout the north and central parts of the province to come together and celebrate agriculture, and take advantage of educational and networking opportunities. We are using part of the RDBN money requested to sponsor youth

(25 yrs and younger) registrations. \$650 will be set aside for this purpose; if it doesn't all get used then the SFI will earmark it for another youth initiative.

#### FUNDING AND FINANCIAL INFORMATION

files Submitted:

5887b68e14f53-Making Money in Agriculture BUDGET Jan

24-17.pdf

Have you applied for a grant/funding from other source(s)?:

Yes

If not, please comment.:

Name of Grant or Funding Agency1:

Amount Applied for 1:

Status of Grant Application 1:

AGRI GF2 Strategic Outreach

5000

Approved

Name of Grant or Funding Agency2:

Amount Applied for2:

Status of Grant Application2:

AGRI GF2 Farm Business

Speaker 5000

Approved

Name of Grant or Funding Agency3:

Amount Applied for 3:

Status of Grant Application3:

BV Credit Union

500

Yes

Pending

Name of Grant or Funding Agency4:

Amount Applied for4:

Status of Grant Application4:

Year, Amount and Purpose for assistance

Have you received assistance before from us.

Year, Amount and Purpose for assistance

2015, \$2,500, Carrots to Cattle \_\_\_

Conference

Does your organization:

Offer direct financial assistance to individuals or families?:

Duplicate services that fall within the mandate of either:

a senior government or a local service agency?: NO

Provide an opportunity for individuals to make direct contributions?:

OR, is your organization: Part of a provincial or national fund

raising campaign?: NO



## MEMORANDUM

To:

Rural Directors

From:

Jennifer MacIntyre, Planner I

Date:

January 24, 2017

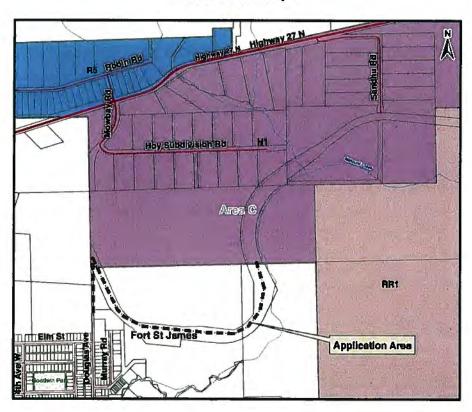
Re:

Land Referral No. 7409888

The District of Fort St. James has applied to the Ministry of Forests, Lands and Natural Resource Operations (FLNRO) to development a community trail in a portion of land that was previously a railway corridor. The land is now owned by the Province. The trail corridor is located within the District of Fort St. James and shown on the map below. The application area is approximately 1.7 km long.

According to the Fort St. James Master Trails Plan a trail is planned to extend outside of the municipal boundary. However, District of Fort St. James staff have confirmed that long term plan to extend the trail into the RDBN is not certain, and is not being considered at this time. It is noted that portions of the old railway corridor in the RDBN are privately owned and may not be available for future trail development. Also, the rural residents should be consulted regarding trail development in the area. District of Fort St. James staff have made it clear that the application is regarding development of the trail in the District of Fort St. James, and is not regarding potential future trail development in the RDBN.

#### **Location Map**





The Ministry of Community, Sport and Cultural Development (CSCD) is responsible for "sponsoring" local government use of Crown Land. Apparently FLNRO cannot undertake the consultation processes associated with the Crown Grant application until the Minister of CSCD has approved "sponsorship" of the community use. CSCD staff are requiring that the RDBN confirm its support for the Crown Grant application before CSCD staff recommend approval of "sponsorship."

The Planning Department does not anticipate that the proposed trail development within the District of Fort St. James will have any negative impact on lands within the RDBN, and the Planning Department recognizes the value of developing recreational opportunities in the region. Therefore, it is recommended that the Board direct staff to provide the attached letter of support to the District of Fort St. James' regarding Crown Grant Application No. 7409888.

As soon as CSCD provides their approvals for the Crown Grant application FLNRO will initiate their referral process, which will include a referral to the RDBN. To avoid bringing this issue to the Board for a 2<sup>nd</sup> time, and to avoid unnecessarily delay to the process, staff recommend that the Board consider their response to the FLNRO referral at this time. The referral response proposed by staff is attached.

#### Recommendation

- That the attached letter of support for Crown Grant Application No. 7409888.
   be sent to the District of Fort St. James
- And, that the attached comment sheet be provided to the Province as the Regional District's comments on Crown land application No. 7409888, once the referral is received.

Rural Directors - All/Directors/Majority

Reviewed by:

Jason Llewellyn

Director of Planning

Written by:

Jennifer MacIntyre

Planner I



### REGIONAL DISTRICT OF BULKLEY-NECHAKO COMMENT SHEET ON CROWN LAND REFERRAL 7409888

**Electoral Area:** 

С

Applicant:

District of Fort St. James

Existing Land Use:

Vacant, Forested

Zoning:

Not within RDBN Boundaries

Plan Designation

Not within RDBN Boundaries

Proposed Use Comply

With Zoning:

N/A

If not, why?

Agricultural Land Reserve:

Not within the ALR

Access Highway:

Douglas Ave

Archaeological Site:

None according to provincial mapping

**Building Inspection:** 

N/A

Fire Protection:

N/A

Other comments:

The Regional District does not anticipate that the proposed trail development within the District of Fort St. James will have any negative impact on lands within the RDBN. The Regional District recognizes the value of developing recreational

opportunities in the region.

January 24, 2017

Lina Gasser District of Fort St. James 477 Stuart Drive West P.O. Box 640 Fort St. James, BC V0J 1P0

RE: Letter of Support for Crown Grant Application No. 7409888

The Board of the Regional District of Bulkley-Nechako has reviewed Crown Grant Application No. 7409888 for the development of community trails within the District of Fort St. James. The Regional District Board is happy to provide its support for this application.

It is acknowledged that the Fort St. James Master Trails Plan shows trails extending outside of the municipal boundary into the Regional District. The Regional District remains available for the necessary discussions should the District of Fort St. James ever wish to consider developing trails in the rural area.

Bill Miller
Chair, Regional District Board



District of Fort St. James 477 Stuart Drive West, PO Box 640 Fort St. James, BC V0J 1P0

Phone 250 996 8233 Fax 250 996 2248

www.fortstjames.ca

#### OFFICE OF ADMINISTRATION

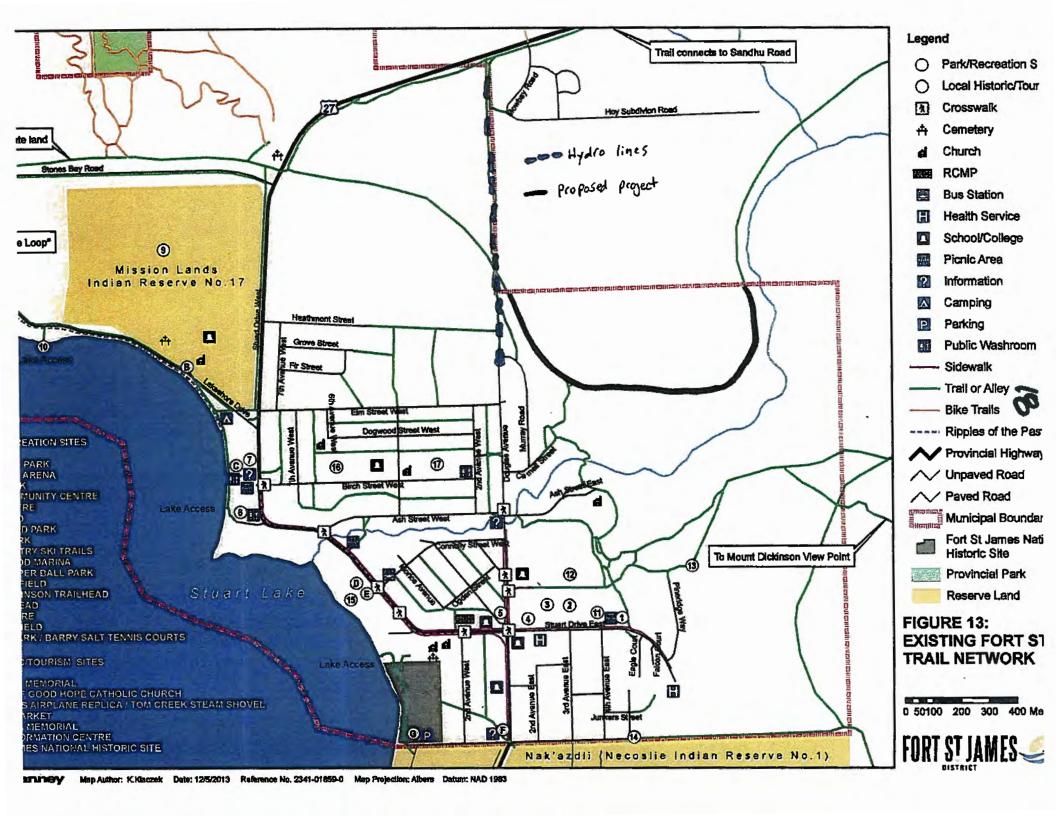
August 25th, 2016

#### One Page Management Plan Summary

The District of Fort St. James is proposing to expand their community trail system. The land would be used as a multi-use year round trail that would be opened to the communities of Fort St. James and Nak'azdli as well as surrounding residents. By developing this trail system the District will be able to place signage and promote the trails to visitors. During the spring, summer and fall the trail will be used by walkers, runners, mountain bikers, and horseback riders. In the winter the trail will be perfect for cross country skiers and snow-shoers.

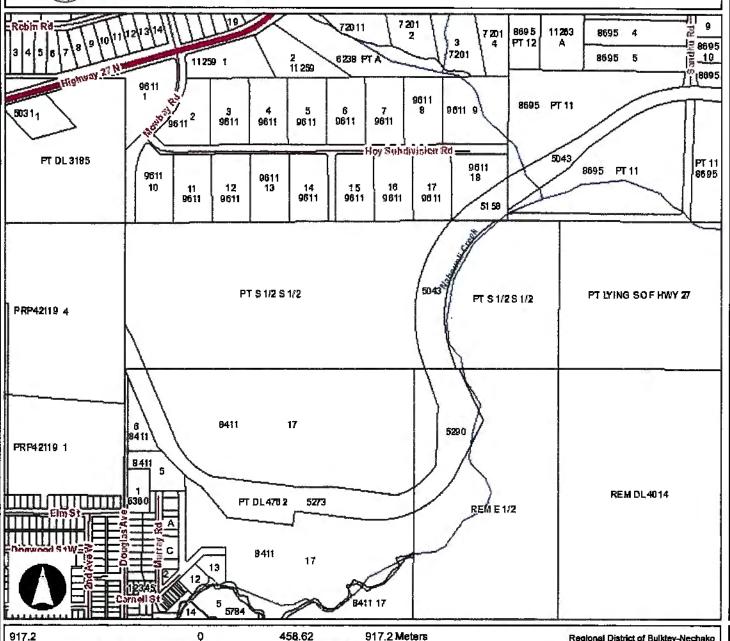
The benefits of this project are that it meets the need of the community by expanding on recreational trails which was a priority set out in the District of Fort St. James' Official Community Plan. This is also a project that can have cross community collaboration between Fort St. James and Nak'azdli. During the construction phase of this project there will be economic opportunities for local contractors. Once the trail is completed the District will be able to advertise it in our yearly tourism brochure. This project will create additional year round recreation opportunities to residents. Allowing them to get outside and enjoy the beautiful Stuart Lake area as well as increase their health and fitness. This project will have minimal impacts on the infrastructure and environment as it is building on an existing roadway and is not disturbing new soil. Once the District of Fort St. James has secured all the necessary land for this project we will be approaching community sponsors and provincial grants to complete the maintenance work.

The land proposed for this project is appropriate because it is already level as it was an old railway. It is also appropriate because the District owns adjacent pieces of property which makes the expansion of this trail easy. The District of Fort St. James has outlined trail development as one of the communities' goals in the Official Community Plan. This goal led to the District preforming a Master Trails Plan in 2013 which was an inventory of current trails and the potential for expansion. It is also the objective of Council to preserve open spaces, natural beauty and environmentally sensitive areas. The expansion of the proposed trails allows for these objectives to be met.





### **Bulkley-Nechako Map**



Legend

Community Locations

Roads

—∴ Fелту

Highway

--- Major Secondary Road

... Minor Secondary Road

- City Street

--- Trail, Minor

Cadastre

Watercourses
 Waterbodies

Lake

Rivers

Wetlends

Scale 1: 18,056

Map Generated: 1/17/2014 11:53 AM

Projection: WGS\_1984\_Web\_Mercator\_Auxiliary\_Sphere

Warning: This map is a composite of data from many sources. White all reasonable efforts have been made to ensure the accuracy and currency of this map, the Regional District of Bullday-Nachako makes no warranties regarding its suffability for a particular purpose nor for the validity of the base data from which it is compiled. Reliance on this information without verification from original records is done at the user's own risk.

Regional District of Bulkley-Nechako 37 3rd Ave, PO Bo 820 Burns Lake BC, V0J 1E0 TF: 1-800-320-3339 www.rdbn.bc.ca

