

# REGIONAL DISTRICT OF BULKLEY-NECHAKO SPECIAL BOARD MEETING

Thursday, July 4, 2019

#### **CALL TO ORDER**

## MOTION TO HOLD SPECIAL BOARD MEETING

In accordance with Section 220 of the Local Government Act, the Regional District of Bulkley-Nechako Board of Directors calls a Special Board Meeting.

#### IN-CAMERA MOTION

In accordance with Section 90 of the Community Charter, it is the opinion of the Board of Directors that matters pertaining to 90(1)(k) — negotiations and related discussions respecting the proposed provision of a municipal service that are at their preliminary stages and that, in the view of council, could reasonably be expected the harm the interests of the municipality if they were held in public (Recycling).

PAGE NO.		ACTION
	AGENDA – July 4, 2019	Approve
	SUPPLEMENTARY AGENDA	Receive
	REPORTS	
3	Cheryl Anderson, Manager of Administrative Services – Union of BC Municipalities Meetings 2019	Direction/Receive
4-5	Kristi Rensby, Finance/Administration Coordinator – Federal Gas Tax Funds - Smithers & Area Recycling	Direction
6	Wendy Wainwright, Committee Meeting Recommendations – June 20, 2019	Recommendation (Page 6)
	DISCUSSION ITEMS	
7-23	Northern Capital and Planning Grant Planning Session     Northern Capital and Planning Grant Information Package	

Request for Proposals – Parks and Recreation Service Delivery Study

Special Board Meeting Meeting No. 9 July 4, 2019

PAGE NO.

**DISCUSSION ITEMS (CONT'D)** 

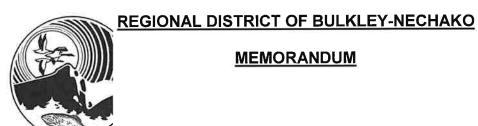
24-30

2. Economic Development Planning Session

Economic Development Workplan

**NEW BUSINESS** 

**ADJOURNMENT** 



TO: Thiessen and Board of Directors

FROM: Cheryl Anderson

Manager of Administrative Services/Acting CAO

**DATE:** June 26, 2019

SUBJECT: Union of B.C. Municipalities Meetings 2019

Following are the UBCM Minister Meeting requests that were identified at the June 20 Board meeting for the upcoming UBCM Convention.

- The Honourable Doug Donaldson, Minister of Forests, Lands, Natural Resource Operations and Rural Development re: Timber Rights, Regional Forestry Appurtenancy, Funding for FireSmart initiatives
- The Honourable Mike Farnworth, Minister of Public Safety and Solicitor General re: Emergency Program Act, Fire Safety Act, RDBN Resolutions

   Disaster Relief and Recovery Funding, Permitting Entry into an Evacuation Order Area, Stay and Defend Policy
- The Honourable Adrian Dix, Minister of Health re: Escalating Costs of Healthcare
- The Honourable George Heyman, Minister of Environment re: EPR (ICI)
- The Honourable Jinny Sims, Minister of Citizens' Services re: Broadband Strategy Plan
- The Honourable Lana Popham, Ministry of Agriculture re: New ALR Regulations

At this time, staff is requesting that the lead spokesperson and attendees for each of the meetings be identified in addition to any other meetings the Board may wish to request.

RECOMMENDATION: (All/Directors/Majority)

Direction/Receive.





### Regional District of Bulkley-Nechako Board of Directors Memorandum July 4, 2019

To: Chair Thiessen and the Board of Directors

From: Kristi Rensby, Finance/Administration Coordinator

Date: June 24, 2019

Regarding: Federal Gas Tax Funds – Smithers & Area Recycling Baler Loss

Staff are seeking a recommendation from the Board regarding how to proceed with the Smithers & Area Recycling Society following the fire that resulted in the loss of the recycling baler, which was purchased in part with Federal Gas Tax Funds in 2012.

The funding contract with the Society, which was done under the old Gas Tax Community Works Fund (CWF) Agreement, has a repayment clause that states that if the Society disposes of the asset between 5 and 10 years after the project completion, they must repay 10% of the Gas Tax funding amount ( $$86,500 \times 10\%$  = \$8,650) to the RDBN.

Under the new Gas Tax CWF Agreement, for projects undertaken in 2014 and onward, the repayment clause is limited to 5 years, and speaks only to "proceeds" from the disposal of the asset being repaid. UBCM is comfortable with transitioning projects completed under the old CWF Agreement (ten years and a sliding scale percentage repayment) to the terms under the new CWF Agreement (five years and repayment of proceeds, if any).

Staff have identified several potential situations that may arise from the loss of this asset.

- 1. The Society receives proceeds from insurance and reinvests those proceeds in recycling infrastructure (these proceeds may be for the full value or only the partial value of the asset).
- 2. The Society receives proceeds from insurance (again, may be full or partial value) and does not reinvest those proceeds in recycling infrastructure (keeping the cash for other uses).
- 3. The Society may not receive any insurance proceeds at all.

It is undetermined at this time what level of insurance coverage the Society had in place at the time of the fire. Staff would like direction from the Board before having that conversation with the Society.

Ultimately UBCM feels it is up to the RDBN how to proceed with any repayment requirements, as it is the RDBN's funding contract with the Society, but that they are comfortable with transitioning the project to the new CWF Agreement terms, noting specifically that if the project had been completed under the new CWF Agreement, the five-year limitation has passed. If the RDBN were to choose to require a repayment, UBCM has indicated that those funds should be streamed into another Gas Tax project, and not repaid to UBCM (as per the old CWF Agreement).

#### Considerations:

- To transition this file, albeit unofficially, to the new agreement terms (requiring no repayment regardless of any insurance proceeds or replacement of the asset); this may set a precedent for future files that were constructed under the old Agreement (this is not the first asset disposal we have dealt with)
- To require repayment of funds according to the signed contract with the Society (perhaps only under specific conditions, such as receiving insurance proceeds and not reinvesting them), or not
- Other considerations or concerns raised by the Board of Directors

Staff would like direction from the Board before contacting the Society. If a decision is made to transition this project file to the new Agreement terms, and no repayment is required, staff will not contact the Society regarding the Gas Tax investment.

RECOMMENDATION:	
Direction.	
	(All/Directors/Majority)



#### REGIONAL DISTRICT OF BULKLEY-NECHAKO

#### **MEMORANDUM**

TO:

**Chairperson Thiessen and Board of Directors** 

FROM:

Wendy Wainwright, Executive Assistant

DATE:

June 26, 2019

SUBJECT:

**Rural Directors Committee Meeting Recommendations** 

- June 20, 2019

Following are recommendations from the June 20, 2019 Rural Directors Committee meeting for the Regional Board's consideration and approval.

#### Rural Directors Committee Meeting-June 20, 2019

#### Recommendation 1:

Re: Northern Capital Planning Grant Criteria

"That the Regional District of Bulkley-Nechako Board of Directors direct staff to contact the Regional Districts of Kitimat-Stikine and Fraser-Fort George in regard to the Provincial Government's Northern Capital Planning Grant criteria and parameters; and further, that a written report be prepared to bring forward to the Provincial Government to identify the inequities of the criteria and parameters of the Northern Capital Planning Grant to Regional Districts."

#### Recommendation 2:

Re: Northern Capital Planning Grant

"That the Regional District of Bulkley-Nechako Board of Directors allocate the majority of the Northern Capital and Planning Grant funding for projects that benefit Electoral Areas; and further, that Electoral Area Directors have the discretion to provide funding to municipal projects that support municipal and electoral area residents."

#### **Recommendation 3:**

Re: Northern Capital Planning Grant – July 4, 2019 RDBN Meeting

"That the Regional District of Bulkley-Nechako Board of Directors at its July 4, 2019 Special Board Meeting regarding Northern Capital Planning Grant develop a funding allocation that meets the current criteria, and further, that the RDBN Board of Directors request a meeting with the Minister of Municipal Affairs and Housing in regard to changing the criteria and parameters of the Northern Capital Planning Grant for Regional Districts."

#### RECOMMENDATION:

(ALL/DIRECTORS/MAJORITY)

Recommendation 1 through 3 as written



Remaining

#### Regional District of Bulkley-Nechako Information Package Special Board Meeting – July 4, 2019

To: Chair Thiessen and Board of Directors

From: John Illes, Chief Financial Officer

**Date:** June 26, 2019

Re: Northern Capital and Planning Grant – Information Package

#### The following is a summary of the current allocation of funds:

Recycling Projects*	\$420,000
Resource Benefits Alliance Community Planning*	\$169,248
Agriculture Plan	\$ 25,000
Subtotal	\$ 614,248

<sup>\*</sup>indicates that these items have been included in the amended budget

## The following is a list of services that may, in the opinion of staff, be eligible for capital and/or planning grants.

Area A/Area B/Area E/Area G/Stuart-Nechako Economic Development Services

It is foreseeable that these economic development services could hold capital assets (such as internet connectivity infrastructure) directly or through a carefully constructed joint venture. It is entirely feasible that these services could carry out area specific economic development, tourism or needs assessment plan.

The following Local Area Services contain Regional District owned assets and/or are generally managed by Regional District staff and would be eligible for the Northern Infrastructure Capital and Planning Grant:

- Glacier Gulch Water Diversion the Regional District holds the water and land lease
- Round Lake Rural Fire Protection the Regional District owns some infrastructure (the dry hydrant) for this fire service while the Telkwa Fire Departments manages the operation
- Topley Rural Fire Protection the Regional District owns much of the infrastructure and has oversight of this service



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- Luck Bay Fire Protection the Regional District owns some of the infrastructure (the firehall) while the Fort St. James Fire Department manages the operations
- Fort Fraser Rural Fire Protection the Regional District owns much of the infrastructure and has oversight of this service
- Fort Fraser Sewer owned and operated by the Regional District
- Fort Fraser Water owned and operated by the Regional District
- South Side Rural Fire Protection the Regional District owns some of the infrastructure and has some oversight of this service
- Cluculz Lake Somerset Sewer unknown at this time
- Cluculz Lake Emergency Response the Regional District owns none of the infrastructure and has limited oversight of this service

The following services purchase "service" from municipalities or societies and are not eligible for capital grants; however, in unusual situations these services may be eligible for a planning grant:

- Lake Kathlyn Aquatic Weed Control
- Smithers Rural Fire Protection
- Telkwa Rural Fire Protection
- Area A Emergency Services
- Smithers Victim Services
- Smithers Para Transit
- Telkwa Pedestrian Crosswalk
- Smithers Rural Recreational and Culture
- Smithers, Telkwa, Houston Television Rebroadcasting
- Burns Lake Rural Fire Protection
- Topley Road Rescue (but see below for Topley Rural Fire Protection)
- Topley Cemetery Grant
- Fort St. James Rural Fire Protection
- Area C Road Rescue
- Fort St. James Seniors Helping Seniors
- Fort St. James Arena Grant
- Forts St. James Rebroadcasting
- Fort St. James Library
- Area "D" Extrication Service
- Fort Fraser Cemetery Grant
- Fraser Lake and Area Television Rebroadcasting
- Fraser Lake Library
- Forest Fraser Community Hall
- Vanderhoof Rural Fire Protection
- Vanderhoof Recreation and Culture
- Vanderhoof Swimming Pool Contribution Service
- Houston Rural Fire Protection

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• The Street Lighting Services pay rental fees and associated hydro costs for streetlights and are not eligible for either planning or capital grants.

An example of where a planning grant would be appropriate is a plan to find out the costs and feasibility to extend out a rural fire department's service past its existing boundaries.

#### Recommendations from staff

#### Planning projects:

Parks and Recreation Service Delivery Study

\$100,000

 A detailed RFP for this study if found later in the agenda

Emergency Hazard, Risk and Vulnerability Planning For Electoral Areas \$225,000

 This project is hoped to be completed internally a two-year term position. If desired a verbal presentation on this project with be presented by the Director of Protective Services

Cluculz Lake Fire Department Service Delivery Study

\$ 40,000

 This study will provide a needs analysis for the fire department including costs estimates for a new firehall and fire equipment. It will also discuss and estimate the costs of maintaining a viable Fire Protection Service. An estimate for this study has been obtained.

#### Capital Projects:

Rural Water Supplies for Fire Suppression

\$140,000

- Water supplies for fire suppression activities, for the rural fire departments is currently a limiting factor. This capital project provides mitigative measures by setting up buried 5,000 to 10,000-gallon tanks strategically within the fire protection areas. The Regional Fire Chief is available to answer detailed questions.
- Includes two storage tanks for Luck Bay \$50,000, one for Southside \$30,000 and two for Topley \$60,000. Additional tanks (5) are



recommended for Cluculz Lake (\$150,000) but depend on the results of the Delivery Study.

#### Refurbishment of the Fort Fraser Sewer System

\$400,000

The addition of \$400,000 to this project will likely allow for complete refurbishment of the sewer system. This will minimize further capital repairs for the next 25 years. There is currently \$200,000 is in reserves for this project.

#### Repairs and maintenance to Fort Fraser Sewer Lagoons

\$190,000

 This is broken into two parts \$100,000 for dredging and other repairs as suggested in recently completed engineering study and \$90,000 for a solar aerator.

#### Twinning Fort Fraser Water Towers (Reserve contribution)

\$500,000

 This will make the water system more robust and handle the heavy demands of firefighting. This contribution will allow the Regional District to be eligible to apply for infrastructure grants.

## Emergency Operations – Storage Facility and Alternate Operations Centre

\$400,000

- A building between 1600 and 2000 square feet would be constructed at the Burns Lake Transfer Station to provide an alternate EOC as well as storage for emergency operations including things such as sand bags, blankets, emergency rations etc. Staff are currently seeking funding for this project and NCPG funding would likely improve the chances of additional grant funding.
- This will also allow offsite storage for the rest of the Regional District allowing for the release of "office space" in the main admin building.

#### Various Current Capital Projects in Environmental Services

\$308,650

• There are several capital projects such as the recycling centres construction (not already covered by the NCPG) and the cost for tractors and heavy machinery for these new centres. The amount listed for this project is the amount that the RD is borrowing from its own reserves for these projects. Using the NCPG will reduce the budgeted taxation increase (for Environmental Services) from 6.4% to 0.4% for 2020 and 2021.



 This would build the recycling consolidation centre in Smithers complete with a loader. If approved this could be operational in early 2020.

#### Consolidation Centre in Vanderhoof Transfer Station

\$750,000

 Similar to the Smithers option above but would serve the East end of the Regional District. Would be operational in early 2021.

#### Emergency water supply for landfill fire suppression

\$73,000

 This includes water tankers complete with pumps and hoses, fittings and would supply both sub-regional landfills.

#### Predevelop Phase 3B for Knockholt

\$350,000

 Move up phase development to be ready to receive future garbage including camp garbage. Target completion 2021.

#### Replacement of spare Bobcat

\$ 75,000

 Move up replacement of this bobcat as it has become unreliable. Originally scheduled for 2021

#### Replacement of four Western Haul Trailers

\$600,000

 Trailers are now showing high wear and tear particularly on the walking floor mechanism and maintenance costs are escalating. A better alternative is now available (aluminium) that we are currently using on the Eastern Waste Haul routes.

## Creation of new (additional) Septage Receiving Beds in Burns Lake Transfer Station and Knockholt landfill

\$ 50,000

#### Concrete slabs in front of the Recycling SeaCans

\$120,000

 This is for four concrete slabs in front of the recycling containers in Smithers, Burns Lake, Vanderhoof and Fort St. James and will enhance the recycling experience for those recycling.

## Cost Recovery Infrastructure related to the implementation of Tipping Fees.

\$400,000

These funds would be spent in 2021 for implementation in 2022.

Total Staff Recommended Projects:

\$5,471,650



#### Other options include:

- The administration building is scheduled to undergo capital maintenance of approximately \$500,000 over the next ten years and funds could be placed in the capital reserve account for the office building to cover these expenses.
- Funds could be placed in either the Regional Economic Development service (for the Regional District as a whole) or for an Electoral Area for future detailed internet connectivity design plans leading to infrastructure applications and further funds could be placed in these service accounts for future capital projects related to connectivity.

To continue with internet connectivity projects to the stage where an application to grant programs such as CIRA is feasible, between \$50,000 to \$100,000 for legal, engineering and consultant fees would be required.

- Funds could be placed in a Parks and Trails service for future capital costs related to a new service. If the directors decide to allocate money to regional parks or trails for capital projects, staff will bring back annual operational cost estimates that will be required to be funded through taxation in future years. To be in place by the end of December, the service establishment bylaw will need to be introduced in August. It is important to note that a Parks and Trails Service does not include other forms of recreation funding except those related to an established (by the Board) Regional Park or Regional Trail.
- Funds could be placed in the capital reserve for environmental services for the construction of a leachate containment system for Clearview Landfill. The estimated costs for this project is between \$800,000 and \$1.2 M.





# OF BULKLEY NECHAKO

Request for Proposals Solicitation # RDBN-REC.-2019 Regional District of Bulkley-Nechako Parks and Recreation Service Delivery Study



Request Issued: Closing Date:

Contact:
inquiries@rdbn.bc.ca
RDBN
Box 820
Burns Lake, BC
V0J 1E0

"A WORLD OF OPPORTUNITIES
WITHIN OUR REGION"



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#### 1. Project Summary

The Regional District of Bulkley-Nechako is seeking proposals from qualified proponents in response to this request for proposals ("RFP"). The RFP is regarding the development of a Parks and Recreation Service Delivery Study that will allow the Regional District Board to consider and evaluate the service delivery models which would best allow the Regional District to provide parks and recreation services in the most efficient and effective manner possible.

The RDBN seeks a collaborative proponent with passion, enthusiasm, and expertise. This expertise must include a good understanding of regional district service delivery and finance structures.

#### 2. Background

The Regional District consists of eight member municipalities (Town of Smithers, Village of Telkwa, District of Houston, Village of Granisle, Village of Burns Lake, Village of Fraser Lake, District of Fort St. James, and the District of Vanderhoof) and seven Electoral Areas (Electoral Areas A, B, C, D, E, F, and G). The Regional District is experiencing increased public demand for parks and recreation services in the unincorporated rural area of the region. Also, the Regional District Board understands that increasing recreation opportunities is a critical component in providing the quality of life necessary to ensure the future economic sustainability of the region.

The Regional District does not currently provide any community recreation or parks service in the rural area. The Regional District makes notable financial contributions to recreation activities in municipalities; however, parks and recreation services in the rural areas are provided primarily by BC Parks, Recreation Sites and Trails BC (RSTBC), and private societies providing recreation services in partnership with RSTBC or local community forests. The Regional District Board recognizes that the current approach relies heavily on local community volunteerism, and funding sources that are limited and not secure. The existing situation is not expected to be sustainable in the long term, is not expected to result in increased parks and recreation services, and does not allow for the strategic allocation of resources in a coordinated and planned manner at the regional level.

It is expected that the Parks and Recreation Service Delivery Study will evaluate, discuss, and make recommendations regarding a range of parks and recreation service delivery model options. The options proposed must be developed giving consideration to the full range of service, including the following:

 a) the establishment of a region wide parks and recreation service where the Regional District plans for, owns, and operates parks and recreation facilities; and,





b) a contribution only service where the Regional District's role is limited to providing financial support to service providers.

#### 3. Request for Proposal Terminology

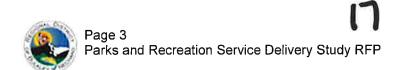
Throughout this Request for Proposal, the following terminology is used.

- a) "Contract" means the written agreement resulting from this Request for Proposal executed by the Regional District of Bulkley-Nechako and the Consultant.
- b) "Consultant" means the successful Proponent to this Request for Proposal who enters into a written Contract with the Regional District of Bulkley-Nechako.
- c) "The Services" means of all work necessary to complete the tasks identified in the scope of work in accordance with the project description and the deliverables described in this document.
- d) "Regional District" means the Corporation of the Regional District of Bulkley-Nechako.
- e) "Regional District Board" means the Board of Directors of the Regional District of Bulkley-Nechako.

#### 4. Scope of Work - Detailed Description

The Parks and Recreation Service Delivery Study must provide a comprehensive and clear analysis of the proposed Parks and Recreation service delivery models for the Regional District. The Parks and Recreation Service Delivery Study must be developed with specific consideration of the variations in parks and recreation demand and expectations across the region, the desire for flexibility in service delivery between Electoral Areas, and the need for cost allocation to Electoral Areas based on service levels provided within that area.

The Study will serve the Regional District Board as a strategic and directional resource to guide bylaw and policy development, staffing, and decision making in relation to the provision of parks and recreation services in the rural area of the Regional District. The Parks and Recreation Service Delivery Study must identify the parks and recreational needs of Regional District residents and visitors, prioritize projects and services, and identify and discuss the service delivery options suitable for the Regional District to meet those needs in an efficient and effective manner. The Regional District is not interested in duplicating or assuming responsibility for parks and recreation services already being provided by the Province or other service providers.



#### The Project includes the following work:

- 4.1 Background Review and Project Familiarization:
  - a. review existing staff reports and studies relating to parks and recreation in the Regional District;
  - b. collect and analyze data relating to existing recreation services in the Regional District;
  - c. evaluate the Regional District staffing capacity available for dedication to parks and recreation services; and
  - d. develop a work plan for review and approval by the Regional District.
- 4.2 Parks and Recreation Needs Assessment by Electoral Area:
  - a. undertake stakeholder and community consultation;
  - b. evaluate the current unmet parks and recreation needs of residents and visitors;
  - b. evaluate the future unmet parks and recreation needs of residents and visitors; and
  - c. recommend priority park and recreation services and facilities for each Electoral Area.
- 4.3 Development of Service Delivery Model Options:
  - a. develop proposed service delivery models, including the associated taxation funding structure and operational details;
  - b. describe the parks and recreation services and facilities provided under each model;
  - b. evaluate the benefits and limitations of each model;
  - d. identify the Regional District staffing required to implement each model: and
  - e. estimate the total annual taxation recommended to implement and sustain each model.
- 4.4 Presentation of Key Findings and Recommendations:
  - a. complete a draft of the Parks and Recreation Service Delivery Study and review with staff;
  - b. present a draft of the Parks and Recreation Service Delivery Study to the Regional District Board for discussion; and
  - c. Submit a final Parks and Recreation Service Delivery Study.



#### Consultant Deliverables

The final product to be delivered is a report that clearly presents the project information, issues, results, and recommendations in a professional and concise manner. It is expected that the Consultant will work closely with RDBN staff in preparation of the above noted report. The report shall outline the issues, factors, and considerations on which all recommendations were based. The reports shall be organized into sections that are in general accordance with the tasks outlined in Section 4 of this document.

The Consultant will provide the following to the Regional District:

- 10 bound hard copies of the final report;
- a digital PDF copy of the report.

#### 6. Regional District Level of Participation

Regional District staff shall be available during the project to provide input, answer questions, and provide access to documentation as reasonably necessary to facilitate completion of the work. It is expected that the Regional District will have an opportunity to review and provide input on the nature of all communications with the public associated with the provision of the Services prior to communication with the public. The Consultant will be responsible for conducting all research, data collection, fieldwork, and all other work and investigations necessary to complete the project and provide the Services.

All questions or requests for information in relation to the Project shall be made to the Director of ?.

#### 7. Terms of Payment and Cost Control

Total compensation available to be paid to the Consultant by the Regional District of Bulkley-Nechako for the Services is \$100,000.00. This compensation includes all expenses and GST (where applicable).

The Terms of Payment will be as follows:

- Payments will be based on the conditions of the Contract between the Consultant and the Regional District of Bulkley-Nechako.
- No payment will be made for the cost of work incurred to remedy errors or omissions for which the Consultant is responsible.

The fees outlined in the Contract, the scope of work, or the Services shall not be amended without the prior written authorization of the Regional District of Bulkley-Nechako. Any concern by the Consultant that the Contract, the scope of work, or the Services requires amendment shall be immediately communicated

to the Director of ? with an estimate of the impact on the fee resulting from the amendment.

#### 8. Submission Guidelines

The Regional District invites the submission of proposals from qualified and experienced professionals to provide the Services with respect to the Parks and Recreation Service Delivery Study as outlined in this document.

#### Submissions will be received until 4:30pm on ??

The Consultant shall provide two (2) bound copies of its proposal in a sealed envelope, clearly addressed to:

Director of ?
Regional District of Bulkley-Nechako
Box 820
Burns Lake, BC
V0J 1E0

#### "PROPOSAL FOR PARKS AND RECREATION SERVICE DELIVERY STUDY"

"(DO NOT OPEN)"

Inquiries regarding the work may be directed to the Director of ?, 37 3<sup>rd</sup> Avenue, Box 820, Burns Lake, BC, V0J 1E0 or by calling 1-800-320-3339 (within BC) or 250-692-3195 or by e-mail to ?

Please note that questions relating to this Request for Proposals will be accepted until 4:30pm on ?? This will allow the answers to questions asked to be properly distributed to all interested parties.

To ensure your receipt of any answers to questions asked or addendums issued, you must fill out and return the attached reply form to the Director of?. Failure to submit a properly filled out reply form dissolves the RDBN of any obligation to provide addendums to Consultants wishing to submit a proposal.

Any proposal submitted after the submission closing date of ?? will not be evaluated and will be returned to the Consultant unopened.

The RDBN reserves the right, at its sole discretion, to waive any defect or irregularity in a proposal, to amend the proposal, and to negotiate with any Consultant. Notwithstanding any other provision in the Proposal Documents or any practice or custom in the industry, the RDBN at its sole discretion shall have

the unfettered right to accept any proposal, reject any proposal, reject all proposals, accept a proposal which is not the lowest-priced proposal, reject a proposal even if it is the only proposal received by the RDBN, and negotiate contract terms with any Consultant. Acceptance of any proposal is subject to funding approval by the Board of Directors of the RDBN, or the Province of BC.

Evaluation will be based on the Regional District's consideration of the proposal that will give the Regional District the greatest value based on quality, service and price. The Regional District shall be the sole judge of a proposal and its decision shall be final. The Regional District also reserves the right to make such investigations, as it deems necessary, to determine the ability of any Consultant to perform the work or services to be provided. The Consultant shall provide all information that the Regional District deems necessary to evaluate the proposal. The RDBN retains ownership of all data, maps and reports produced.

The RDBN will not be responsible for proposal preparation costs. The accuracy of the proposal is the Consultant's responsibility. Correction shall be at the Consultant's expense.

#### 9. Proposal Format and Content

The Consultant shall provide two (2) bound copies of its proposal to the Regional District. The content of the proposal should include (but is not limited to) the following.

- a) A description of the Consultant's understanding of the Services.
- b) A description of the Consultant's corporate structure and history.
- c) A list of the personnel to be involved in providing the Services, their roles, and the per diem rate for each person or category of personnel.
- d) Staff resumes and relevant experience (including references) of key staff, with details of staff time allocation for each component of the work.
- A list of all sub-consultants and sub-contractors that will be used to provide the Services along with their costs, company resumes, and administration fees (if applicable).
- f) A detailed work program and timeline for providing the Services, including a description of the following:
  - the scope of the background review;
  - the stakeholder and community consultation process;
  - the factors to be considered in developing the service delivery models proposed;

- the proposed meeting schedule with the Project Steering Committee
- g) A budget and fee basis for time and disbursements, including the total costs payable by the Regional District to the consultant for the Services. The budget should include a contingency for cost overruns to ensure total costs do not exceed \$100,000.00
- h) A list of at least three (3) references, which may be contacted by the RDBN.

#### 10. Evaluation Criteria

Proposals will be ranked on a points basis with criteria including: methodology, qualifications (personnel); availability, experience, and reputation; quality of proposal; Consultant's local experience; and fees.

See Appendix 1 for the Proposal Evaluation Form.

#### 11. Proposal Reply Form

Consultants interested in submitting a proposal must complete and submit the Proposal Reply form to the Director of ? at inquiries@rdbn.bc.ca. to ensure distribution of answers to questions and addendums relating to this Request for Proposals.

See Appendix 2 for the Proposal Reply Form.



	PROPOSAL EVALUATION FORM		
Proponent's	Name:		
Project Title	: Parks and Recreation Service Delivery Study		-
Evaluation [	Date:		
Evaluator:			
-			
Criteria			
Step 1:		YES	NO
	Proposal received prior to closing		
Mandatory	Resumes of project team included		
Criteria	Reference List		
Orkona	Sufficient number of proposal copies		
Step 2:	Cambioni nambor or propodar copied	Max	Points
Olop Z.		Points	Awarded
	<ul> <li>1.0 Qualifications and Experience: (30 points)</li> <li>■ Professional Qualifications</li> <li>◆ Personnel, company, sub-consultants</li> <li>■ Experience in northern BC</li> </ul>	20	
	<ul> <li>Experience working with the public and local governments</li> </ul>	5	
	<ul> <li>2.0 Methodology and Work Plan: (30 points)</li> <li>Proposal meets Scope of Work and timelines</li> <li>Methodology is clear, sufficient and logical</li> <li>Firm's resources (staff, equipment etc.)</li> </ul>	15 10 5	
	<ul> <li>3.0 Consultancy Fee: (30 points)</li> <li>Comprehensive and complete</li> <li>Professional rates and expenses</li> <li>Value for cost</li> </ul>	10 10 10	
	4.0 Proposal Quality: (10 points)  Review of information Understanding of Project Value-added information Clear, concise and complete Proposal Presentation and overall impression	2 2 2 2 2	
Total Score		100	

PROPOSAL REPLY FORM
Project Title: Parks and Recreation Service Delivery Study
Company Name
Contact Person:
Contact Information
Phone
e-mail
Mailing Address





# Regional Economic Development Projects and Priorities 2019-2020

#### Capacity Building and Community Development

- Proposal writing assistance for Municipalities, Not for Profit, and First Nations Organizations in the region
- Semi-annual Regional Communication Meetings with Municipal, First Nations, Community Futures and Northern Development EDO's
- Administer funding programs Northern Development, Lakes Economic Development Services, Electoral Area "A" Economic Development Services,
- Coordinate and host Economic Development workshops for:
  - Not for Profit Organizations
  - o Regional Economic Development Professionals
- Distribute Regional Tourism Brochure
- #visitbulkleynechako Instagram contest
- Create Tourism Sector Investment Package (complete)
- Partnership with NBCT to create 360 Virtual Reality video Segments for use at VICs
- Participate in Tour Route 16 Motorcycle Program
- Participate in Ride North Mountain Biking Program
- Participate in subscription to Crowdriff User Generated Content Partner Network
- Update and enhance Economic Development Section of the RDBN website
- Update and enhance opportunities.rdbn.bc.ca, visitbulkleynechako.ca, directory.rdbn.bc.ca
- Maintain Social Media accounts Visit Bulkley-Nechako, RDBN Opportunities, Connecting Consumers and Producers
- Review Directory use and determine best method for maintaining data
- Exhibit at Vancouver and Calgary Outdoor Adventure Shows in partnership with Travel Northern BC consortium
- Maintain Image Bank and promote use
- Use InDesign to complete updates to marketing materials eg Sector/Community Profiles, Tourism profiles, infographics



#### **Workforce and Entrepreneur Support**

- NDIT Business Façade Improvement Program
- Outreach to business/industry in the region
- Purchase Chamber memberships in each municipality and attend one Chamber meeting annually
- Compile and distribute Regional Data:
  - RDBN Data Warehouse
  - Regional Profiles
- Participate on the Bulkley-Nechako Workforce Opportunities Table (formerly SWOT)
  - Assist with the update of the Regional Skills Gap Analysis (funding approved)
  - Manage Social Media posts and webpage (opportunties.rdbn.bc.ca)
- Ongoing management of opportunities.rdbn.bc.ca website
- Regional Agriculture Marketing Project
  - Sponsor Community Events grant program promoting local food production
- 2019 Start-up Business Contest
  - Coordinate bi-annual business planning competition within the region to help identify potential gap-filling entrepreneurs from within the community.
  - Secure sponsorship for prizes for business contest
  - o Facilitate regional Advisory Committee meetings
  - Coordinate workshops to offer support to prepare business plans
- 2019 RDBN Business Forum
  - Prepare to collaborate and support the two-day Business Forum to be held in 2019
  - Facilitate Regional Advisory Committee meetings
  - o Secure event sponsorship
- Entrepreneur Immigration BC PNP Program
  - o Field inquiries from potential Nominee Candidates
  - Arrange and Host Exploratory Visits (if identified)

#### **Priority Projects and Research**

- Complete Rural Connectivity Study
- Use completed study to apply for grants to improve connectivity in the Region
- Attend Public Participation Training
  - Work with other departments to increase Public Participation effectiveness
- Assist Non-Profit in Wildfire Recovery
- Complete update of Regional Economic Development Action Plan (grant funding approved)

Support member municipality Economic Development projects – by request and as time permits

## Regional Economic Development Priorities

2019-2020





\*Based on 3 person department staffing

Capacity Building and
Community
Development

**Grant Writing Services** 

**Workshop Provision** 

Regional Economic

Development Education

and Collaboration

Website and Social Media Management

Internal RDBN Capacity
Support (Agriculture
Projects, EOC/ESS
Support)



Workforce and Entrepreneur Support

Business Facade Program

Start-Up Business
Contest

Regional Business Forum

Connecting Consumers and Producers Program

Chamber Partitipation

Entrepreneur Immigration - BC PNP Program



Priority
Projects and
Research

Connectivity Research
Project

Public Participation Training

Wildfire Recovery
Projects



app sub	Date plication bmitted	Applicant organization	Project name	Funding agency (do not use acronyms)	Grant description (Program Name)	Total proje value	ct Amo applie		Amount awarded	Status (Approved, Pending, Decline
	Jan-2018	Regional District of Bulkley-Nechako Economic Development	Economic Development Capacity Building 2018	Northern Development Initiative Trust	Economic Development Capacity Building	\$ 202,000	00 \$ 50	000.00 \$	50,000.00	Approved
	-Jan-2018	Lakes District Fall Fair Association	2018 Operational Expenses	Heritage Canada	Building Communities through Arts and Cultur	\$ 115,590	00 \$ 32	500.00 \$		Declined
30-4	Apr-2018	Lakes District Fall Fair Association	2018 Operational Expenses	Province of British Columbia	Community Gaming Grants	\$ 104,375	00 \$ 16	280.00 \$	16,280.00	Approved
26-J			Emergency Operations Center Program Building	Union of British Columbia Municipalities	Community Emergency Preparedness Fund Em	\$ 24,995	00 \$ 24	995.00 \$	24,995.00	Approved
9-F	Feb-2018	Regional District of Bulkley-Nechako Economic Development	2018 Tourism Initiatives - Content Generation	Northern Development Initiative Trust	Marketing Initiatives	\$ 32,500	.00 \$ 16	250.00 \$	8,125.00	Approved
9-F	Feb-2018	Regional District of Bulklye-Nechako Economic Development	2018 Tourism Initiatives - Program Development	Northern Development Initiative Trust	Marketing Initiatives	\$ 80,000	00 \$ 20	000.00 \$	2,000.00	Approved
18-J	Jan-2018	Decker Lake Recreation Commission	Decker Lake Hall Floor Revitalization	Burns Lake Community Forest	Community Support Donations	\$ 7,785	.00 \$ 5	500.00 \$	5,500.00	Approved
1-F	Feb-2018	Regional District of Bulklye-Nechako	Economic Development and Planning Summer Students	Employment and Social Development Canada	Canada Summer Jobs Program	\$ 15,187		361,60 \$		Declined
9-F	Feb-2018	Lakes District Fall Fair Association	Concession Renovation	Northern Development Initiative Trust	Community Halls and Rec Facilities	\$ 36,636		000.00 \$	15,000,00	Approved
6-F	Feb-2018	Tweedsmuir Park Rod and Gun Club	Flooring Project	Bulkley Valley Credit Union	Economic Development Committee	\$ 45,121		000.00 \$		Approved
14-F	Feb-2018	Lakes District Festival Association	2018 and 2019 Expenses	Burns Lake Community Forest	Community Support Donations	\$ 16,480		.000.00 \$		Approved
15-F	Feb-2018	Regional District of Bulkley-Nechako	2018 Northern Emergecy Support Services Training Conf		Community Support Program	\$ 10,000		500.00 \$		Approved
16-F	Feb-2018	Lakes District Fall Fair Association	2018 Capital Projects	Burns Lake Community Forest	Community Support Donations	\$ 56,614		.000.00 \$		Approved
27-F	Feb-2018	Lakes District Fall Fair Association	Concession Renovation	Bulkley Valley Credit Union	Economic Development Committee	see line		000.00 \$		Approved
13-	8-Mar-18			Chinook Community Forest	Community Support Donations	see line		000.00 \$		Approved
				Canadian Parks and Recreation Association	Green Jobs Initiatives	\$ 18,800		400.00 \$		Approved
				Chinook Community Forest	Community Support Donations	see line		,000.00 \$		
				FireSmart Canada	Wildfire Community Preparedness Day					Approved
				Chinook Community Forest				500.00 \$		Declined
		Bulkley-Nechako Workforce Opportunities Table			Community Support Donations	9		900.00 \$		
		Bulkley-Nechako Workforce Opportunities Table	Regional Strategies for Economic Stability	Northern Development Initiative Trust	Strategic Initiatives Fund	\$ 70,000		000.00 \$		Declined
				Nechako-Kitamaat Development Fund	Economic Development Grants	see line		,000.00 \$		Declined
				Integris Community Foundation	Community Foundation Grants	\$ 29,000		,000,00 \$		Declined
				Burns Lake Community Forest	Community Support Donations	\$ 12,000		,000.00 \$	5,000.00	Approved
			LiDAR Data for Flood Mapping Project	Union of British Columbia Municipalities	Community Emergency Preparedness Fund Flo	\$ 28,000	00 \$ 28	,000,00 \$	28,000.00	Approved
				Burns Lake Community Forest	Community Support Donations	\$ 15,274	.00 \$ 7	,137.00 \$	7,137.00	Approved
			2018 Operational Expenses	Province of British Columbia	Community Gaming Grants	\$ 39,373	00 \$ 10	088.00 \$	4,000.00	Approved
			2018 Operational Expenses	Province of British Columbia	Community Gaming Grants	\$ 16,505	.00 \$ 4	,350.00		Pending
		Fort Fraser Community Recreation Society	Summer Program Coordinator	New Gold Blackwater	Community Support Donations	\$ 15,450	00 \$ 2	,500_00 \$	-	Declined
5-Jı	Jun-2018	Regional District of Bulkley-Nechako Emergency Services	Risk Management Conference	Municipal Insurance Association of BC	Risk Management Grant	\$ 2,085	.00 \$ 2	,085.00 \$	2,085.00	Approved
15-J	Jun-2018	Lakes District Family Enhancement Society	Regional Service Provision Pilot	Chinook Community Forest	Community Support Donations	\$ 233,380	00 \$ 50	,000.00 \$		Approved
15-J	Jun-2018	Lakes District Family Enhancement Society	Regional Service Provision Pilot	Burns Lake Community Forest	Community Support Donations	see line	38 \$ 50	,000.00 \$		Approved
15-J	Jun-2018	Colleymount Recreation Commission	Hall Interior Revitalization	Chinook Community Forest	Community Support Donations	see line		137 <sub>-</sub> 00 \$		Approved
15-	-Ju-2018	Fort Fraser Community Recreation Society	Summer Program Coordinator	Rio Tinto Alcan	Community Support Donations	see line		,000.00 \$		Declined
19-J	Jun-2018	Upper Nechako Wilderness Council	Re-Branding and Web Design	District of Vanderhoof	Grant in Aid	\$ 17,997		,500.00 \$		Approved
30-	-Jul-2018			Province of British Columbia	BC Rural Dividend			,000.00 \$		Approved
31-	-Jul-2018	Regional District of Bulkley-Nechako Environmental Services		Province of British Columbia	BC Rural Dividend	\$ 125,000	1750	,000.00 \$		Declined
				Province of British Columbia	Labour Market Partnership	\$ 81,000		800.00 \$		Approved
31-				Province of British Columbia	BC Rural Dividend	\$ 149,256				
				Province of British Columbia	Community Gaming Grants	\$ 149,230				Approved
				Province of British Columbia				,555.00 \$		Approved
	_			Province of British Columbia	Community Gaming Grants	\$ 149,538		,000.00 \$		Approved
					Community Gaming Grants	\$ 6,500	1,773	875.00 \$		Approved
				Red Cross	2018 Wildfire Community Event Funding			978.50 \$		Approved
			Tweedsmuir Recreation Commission Community Apprec		2018 Wildfire Community Event Funding			,962.00 \$		Approved
				Nechako-Kitamaat Development Fund	NKDF	123		,237.50 \$		Approved
				Burns Lake and District Community Foundation				,000.00 \$		Declined
				Red Cross	2018 Wildfire Community Event Funding			,365.45 \$		Approved
				Union of British Columbia Municipalities	Emergency Social Services	\$ 24,864		,864_00 \$	24,864.00	Approved
				Community Action Initiative	Convening Grant for Community Dialogue	\$ 10,502	36 \$ 10	,502.36 \$		Declined
				Province of British Columbia	Community Gaming Grants	\$ 100,000	.00 \$ 100	,000,000 \$	90,000.00	Approved
				Burns Lake Community Foundation	Wildfire Recovery	see line 58	\$ 5	,000.00 \$		Declined
				Dungate Community Forest	Community Forest Donation	\$ 61,715	.66 \$ 15	909.66 \$	10,000.00	Approved
				Burns Lake Community Forest	Community Forest Donation	\$ 11,915	77 \$ 11	915.77 \$	6,214.00	Approved
			Economic Development Capacity	Northern Development Initiative Trust	Funding for Ec Dev position 2019	\$ 52,351		351.00 \$		Approved
			Grant Writing Support	Northern Development Initiative Trust	Funding for Ec Dev position 2019	\$ 28,000	00 \$ 8	,000.00 \$		
18-D	Dec-2018	Regional District of Bulkley-Nechako	Local Government Internship	Northern Development Initiative Trust	Funding for Intern	\$ 50,500		,000.00 \$		Declined
20-D	Dec-2018	Regional District of Bulkley-Nechako	Beacon Theatre Renovations	Province of British Columbia	Special Circumstances Program	\$ 453,068		650.00 \$		Declined
						/			845,802.45	

#### 2019 Funding Applications Submitted

	Date								Status
#	application submitted	Applicant organization	Project name	Funding agency (do not use acronyms)	Grant description (Program Name)	Total project value	Amount applied for	Amount awarded	(Approved, Pending,
1		The First Responders Café Society	First Responders Café Coordinator	Río Tinto	Community Support Donations	\$ 70,037,00	\$ 70.037.00		Declined
2		Regional District of Bulkley-Nechako	Omineca Ski Club Trail Lighting	BC Rural Dividend	Special Circumstances		65%	3.50	Declined
3		BV Aquatic Management Society	Chemical Shed Replacement	Investing in Canada Infrastructure Program	Rural and Northern Communities	\$ 199,231.00 \$ 104.790.28	\$ 79,231.00 \$ 99,958.00	\$ 79,321.00	
4		Burns Lake Public Library	Equipment Upgrades	Nechako-Kitamaat Development Fund	Economic Development Grants			f 4300.00	Pending
5		Regional District of Bulkley-Nechako	Summer Student Positions	Government of Canada	Canada Summer Jobs Program	\$ 11,916,00 \$ 30,788.80	\$ 5,702.00 \$ 11.642.40		Approved
6		Lakes District Fair Association	Lakes District Fall Fair and Music Festival	Government of Canada	Building Communities Through Arts and Heritage	\$ 34,500.00	\$ 34,500,00	, .,	Approved Declined
7		Decker Lake Recreation Commission	Decker Lake Hall Upgrade	Nechako-Kitamaat Development Fund	Economic Development Grants	\$ 12.003.60	-5.3		Declined
8		Bulkley Valley Bowmen Assocation	Utility Improvements	Northern Development Initiatives Trust	Community Halls and Recreation		\$ 6,001.80		
9		Bulkley Valley Farmers' Market Association	Vendor Recruitment Project	Northern Development Initiatives Trust	Marketing Initiatives	\$ 21,657.58 \$ 22,000.00	\$ 7,500.00	\$ 12,675.00	Approved Declined
10		Topley Community Club	Topley Community Playground	Trans Canada	Build Strong	\$ 61.715.66	\$ 45,366,16		Declined
11		Topley Community Club	Topley Community Playground	Co-Op Crimunity Spaces	Community Spaces		\$ 48,249.76		Declined
12		Regional District of Bulkley-Nechako	Regional Economic Development Strategy Development	Province of BC	BC Rural Dividend - Special Circumstances	Already Recorded \$ 63.373.00	\$ 53.323.00		
13	5-Apr-2019	Burns Lake Public Library	Equipment Upgrades	Burns Lake Community Foundation	Regular Intake		\$ 1,502.00		
14		Burns Lake Youth Soccer	Equipment Shed Modifications	Burns Lake Community Foundation	Regular Intake	Aiready Recorded \$ 3.648.75	\$ 1,502.00		Approved
15		Lakes District Fair Association	Pump House and Rodeo Concession Rebuild	Nechako-Kitamaat Development Fund	Economic Development Grants	\$ 134.410.50	\$ 22,762.50		Approved
16		Lakes District Fair Association	Pump House and Rodeo Concession Rebuild	Chinook Community Forest	Economic Development Grants	,	\$ 10,000.00		
17		Southside Economic Development Association	SEDA Building Upgrade Project	Nechako-Kitamaat Development Fund	Economic Development Grants  Economic Development Grants	Already Recorded \$ 25,137.00	\$ 12,568.50	+ -,	Approved Declined
18		Southside Volunteer Fire Department	Firefighting Apparatus	Nechako-Kitamaat Development Fund	Economic Development Grants	\$ 350,000.00	\$ 75,000.00		Declined
19		Lakes District Fair Association	2019 Operation Expenses	Province of BC	Community Gaming Grants	\$ 10.000.00	\$ 10,000,00		
20		Lakes District Fair Association	Pump House and Rodeo Concession Rebuild	Bulkley Valley Credit Union	Economic Development Grants	,	\$ 5,000,00		Pending
21		Lakes District Fair Association	Pump House and Rodeo Concession Rebuild	Burns Lake Community Forest	Regular Intake	Already Recorded	\$ 11.000.00	, -,	
22		Burns Lake Youth Soccer	Special Projects 2019	Burns Lake Community Forest	Regular Intake	Already Recorded \$ 5.500.00	\$ 5,500.00	,	Approved Pending
23	-	Smithers Gallery Association	Exhibition and Workshop Programs	Province of BC	Community Gaming Grants	\$ 17.000.00	\$ 17.000.00		Pending
24	•	9 Bulkley Valley Gymnastics Association	LB Warner Envelope Upgrade	Northern Development Initiatives Trust	Community Halls and Recreation Facilities	\$ 86.365.00	\$ 30,000.00		Pending
25		9 Burns Lake Youth Soccer	Youth Soccer 2019	Community Gaming	Community Gaming - Sports	\$ 6,600.00	\$ 6,600.00		Pending
26		District of Fort St. James	Shoreline Stabilization & Trail - Design	Rural Dividend	Special Circumstances	\$ 153,643.00	\$ 153,643,00		Pending Pending
27		9 Back Country Horsemen Association - NW Chapter	2019 Youth Horse Camp	Wetzin'Kwa Community Forest	Regular Intake	\$ 133,643,00	\$ 2,800.00		
28		Burns Lake Paintball Association	Rental Equipment Upgrade	Bulkley Valley Credit Union	Community Donation Request	\$ 11,710.00	\$ 2,800.00		Pending
29		Topley Fire Protection Society	Topley Fire Hall Reroof Project	Dungate Community Forest	Community Donation Request		5 17.088.75		Pending
		· · · · · · · · · · · · · · · · · · ·	Topicy The Hall Refoor Froject	Dungate Community Forest	community bonation request	\$ 34,177.50	17,088.75		Pending



			2018 Grant Writing F	ort. St. James				
Date application submitted	Applicant organization	Project name	Funding agency (do not use acronyms)	Grant description (Program Name)	Total project value	Amount applied for	Amount awarded	Status (Approved, Pending, Declined)
16-Jul-2018	FSJ Snowmobile Club	Trail Restoration Project	Recreation Site & Trails BC	Off-Road Vehicle Trail Fund	\$ 27,289.30	\$ 13,644.65	\$ 13,655.65	Approved
27-Jul-2018	District of Fort St. James	Master Water Plan	Province of BC	BC Rural Dividend	\$ 66,365.00	\$ 53,092.00	\$ -	Declined
31-Jul-2018	Stuart Lake Nordic Society	Ski Trail Improvements	Province of BC	BC Rural Dividend	\$ 101,656.00	\$ 71,656.00	\$ 71,656.00	Approved
16-Oct-2018	District of Fort St. James	Ice Plant Replacement Planning Project	Province of BC	Special Circumstances	\$ 23,950.00	\$ 23,950.00	\$ 23,950.00	Approved
30-Nov-2018	Stuart Lake Outreach Society	Food Bank and Meal Program	Province of BC	Community Gaming Grants	\$ 14,050.00	\$ 14,050.00	\$ 11,500.00	Approved
				Total	\$ 233,310.30	\$ 176,392.65	\$ 120,761.65	9
					3			
			2019 Grant Writing F	ort St. James				
Date application submitted	Applicant organization	Project name	Funding agency (do not use acronyms)	Grant description (Program Name)	Total project value	Amount applied for	Amount awarded	Status (Approved, Pending, Declined)
23-Jan-19	District of Fort St. James	Fort Forum Ice Plant Replacement	Province of BC/Gov't of Canada	Investing in Canada Infrastructure Program - Rural and Northern Communites Stream	\$ 870,000.00	\$ 870,000.00		Pending
6-May-2019	District of Fort St. James	Shoreline Stabilization & Trail - Design	Rural Dividend	Special Circumstances	\$ 153,643.00	\$ 153,643.00		Pending
				Total	\$ 1,023,643.00	\$ 1,023,643.00		

January 1, 2018 - December 31, 2018

## **FACEBOOK INSIGHTS**

